

People Caring About Water

President's Report

Greg Graves



**Thank you Jim
Bell for
presenting this
Report!!**

**(I'm visiting my son at college
and didn't want to miss my
chance!)**





People Caring About Water

NOWRA
National Onsite Wastewater
Recycling Association

2016 Goals

1. Lobbying
 - A. Help State Affiliates
 - ✓ i. Muster Software
 - ✓ ii. Fundraiser in Congressional District
 - ✓ B. Decentralized Caucus
 - i. Formed July 5, 2016 – Thank you Tom!
 - ✓ C. Maintain Financial Support

2016 Goals

2. Membership Recruitment

✓ A. Target New State Affiliates

i. FOWA become full member

ii. Recruit IN, CA, TX, OH, OR, GA & NE

CA, IN, & NE new supporting affiliates

UT new full affiliate & FL moved to full affiliate

✓ B. New BBP and BOG memberships

2016 Goals

3. Annual Conference

- ✓ A. Preserve Mega-Conference
- ✓ B. Partner with FOWA
- ✓ C. Partner with Western Affiliates

2016 Goals

4. Education and Training

- ✓ A. Online Training
 - i. Hilary Valentine developing
 - ii. Platform demo here
- ✓ B. Continue seeking Grant funding

2016 Goals

5. External Relations

- ✓ A. MOU partnership
- ✓ B. Support SORA
- ✓ C. EPA Decentralized Office
- ✓ D. ACRE: Alabama Center for Rural Enterprise – www.acrecdc.com

2016 Goals

6. Internal Relations

✓ A. Curtis Moore take over financials

B. File taxes on time – TBD

C. Creation of NOWRA reserve fund w/\$10,000 surplus from 2016 – TBD

2017 Goals

1. Have all new Committee Chairs in place by December 2016
2. Continue Lobbying effort with 2017 Fly In. Set dates of Fly In by March 1, 2017
3. Expand Online Training by Developing Programs with 2 States and Providing 1 new Training Module.

2017 Goals

4. State Affiliate retention and add 2 new State Affiliates
5. BBP retention providing \$75k & Recruit 2 new BBPs
6. BOG retention providing \$54k & Recruit 2 new BOGs
7. Build reserve fund to \$20,000

2017 Goals

8. Develop Agenda for 2017 Conference by August 15, 2017
9. Announce Location of 2018 Conference by September 1, 2017
10. Begin Collaboration with ICC

Thank you for a great 2
years! It has been an honor
and pleasure to serve
NOWRA!

Vice-President's Report

Jim Bell



The Governance of NOWRA

- The Board of Directors (16 Members)
 - Executive Committee (4 Appointed Officers)
 - President
 - Vice President/President Elect
 - Past President
 - Secretary-Treasurer
 - Executive Director (*Non-Voting Staff*)
 - Board Members (12 Elected Members)

Board Members

- At least two (2) representatives from each of 6 member sectors:
 - Designer / Engineer / Site Evaluator / Soil Scientist
 - Installer / Contractor
 - Supplier / Vendor
 - O&M / Service Provider
 - Regulator
 - Academic / Researcher

2015-2016 Board of Directors

- **Academic:** Hilary Valentine (DE)
John Buchanan (TN)
- **Engineer:** Paul Gainey (MO)
Mike Hines (TN)
- **Installer:** Eugene Bassett (NM)
Scott Rexroth (IN)
- **Service:** Dwayne Jones (MD)
Joyce Hudson (VA)
- **Regulator:** Denise Wright (IN)
Ed Corriveau (PA)
- **Supplier:** Carl Thompson (CT)
Karen Ferguson (CA)

NOWRA Board of Directors

THANK YOU!

to the following Board members whose terms expire Nov. 30, 2016:

- Eugene Bassett (NM) – Installer
- Paul Ganey (MO) – Engineer
- Joyce Hudson (VA) – Service Provider
- Hilary Valentine (DE) – Academic
- Tom Fritts (MO) – Past President

NOWRA 2016 BOD Election

- Joyce Hudson (VA) Engineer/Designer
- Tony Mendes (NE) Installer
- Sara Heger (MN) Academic/Educator
- K.R. “Trapper”
Davis (VA) Service Provider

2015-2016 NOWRA Officers

Dec 1, 2015 – Nov. 30, 2016

- President – Greg Graves (OH)
- President Elect – Jim Bell (KS)
- Secretary/Treas. – Curtis Moore (VA)
- Past President – Tom Fritts (MO)

2016-2017 NOWRA Officers

Dec 1, 2016 – Nov. 30, 2017

- President Jim Bell (KS)
- President Elect Carl Thompson (CT)
- Secretary/Treas. Curtis Moore (VA)
- Past President Greg Graves (OH)

NOWRA's Committees & Task Forces

People Caring About Water

NOWRA
National Onsite Wastewater
Recycling Association

2016 NOWRA Committees

Committees:

- **Conference** –Kathy Maguire
- **Education** – Sara Heger
 - **Online Education** – Hilary Valentine
- **Government Relations** – Bob Himschoot / Carl Thompson
- **Marketing/Communications** – Jennifer Cisneros
- **State Affiliates** – Russ Martin
- **Technical Practices** – Kevin Sherman

HELP MOVE THE INDUSTRY FORWARD!

- Join a Committee!
- Chair a Committee!
- Get Involved!
- Make a Difference!

www.nowra.org

2017 NOWRA Committees

Committees:

- Conference –
- Education –
- Online Education –
- Government Relations –
- Marketing/Communications –
- State Affiliates –
- Technical Practices –

NOWRA Task Forces

Task Forces:

- **Business Benefit Program** – Carl Thompson
- **Onsite Journal** – Randy Miles
- **Roe-D-Hoe®** – Jessi Wood
- **Website/Database** – ?

NOWRA Financial Report 2016

Curtis Moore
Secretary-Treasurer



NOWRA Financials

(previous 12 months)

P&L (Profit & Loss) October 1, 2015 – September 30, 2016

- Income \$ 405,462
- Expense \$ 402,061
- Profit \$ 3,401

Balance Sheet as of September 30, 2016

- Cash (Operating Acct.) \$ 48,723
- Cash (Lobbying Acct.) \$ 31,305
- Total Current Assets \$ 127,801
- Total Liabilities \$ 17,530

NOWRA Financials

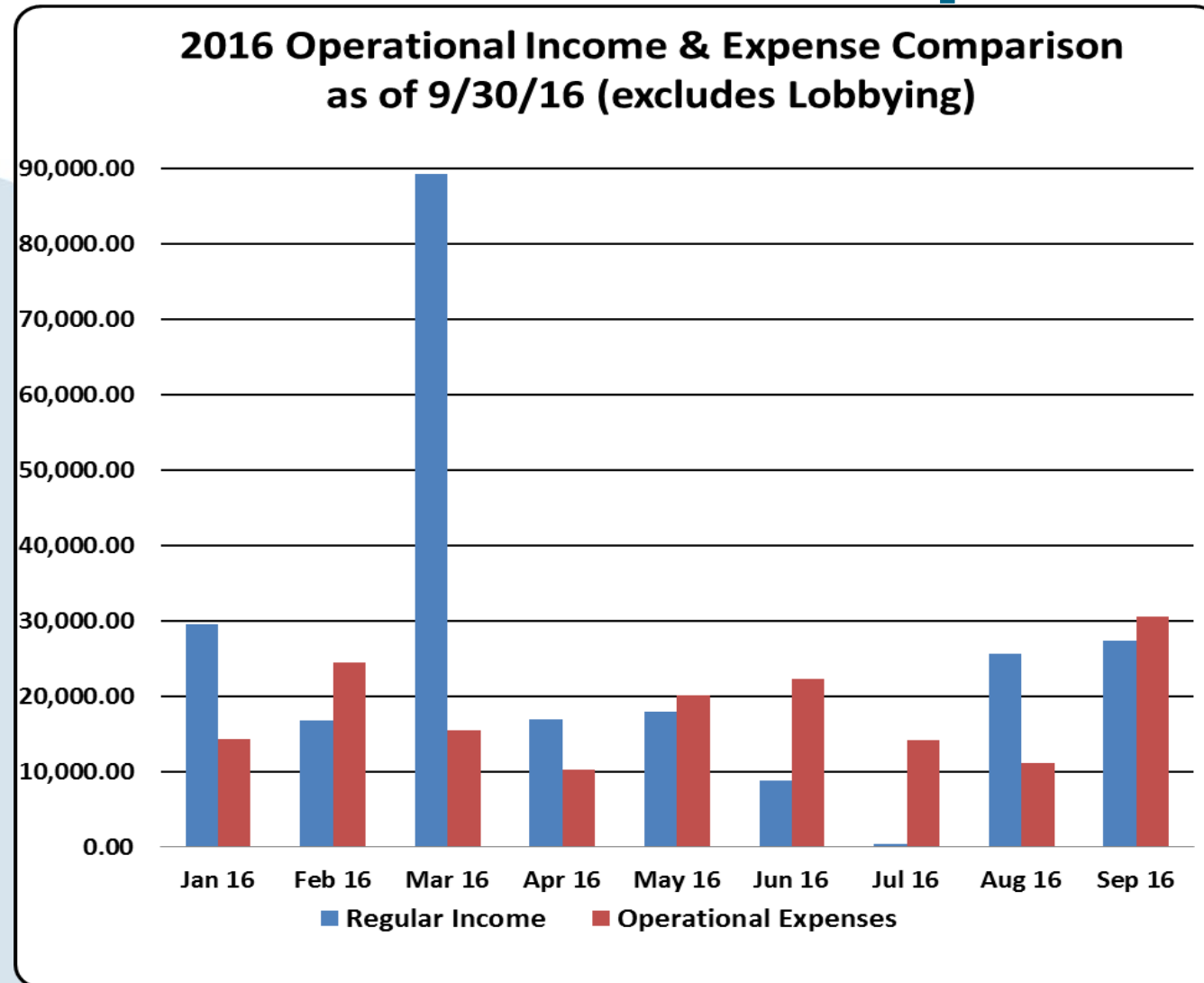
(Operational Accounts only: Year-to-Date through 9/30/16)

P&L (Profit & Loss) January 1, 2016 – September 30, 2016

- Income \$ 232,309* (\$182,624 excluding 2016 conference)
- Expense \$ 158,125* (\$156,412 excluding 2016 conference)
- Profit \$ 74,184* (\$ 26,212 excluding 2016 conference)

*Includes 2016 Annual Conference income of approximately \$50,000 and expenses of \$1,713. (This includes a significant amount of the conference revenue, but only a small amount of the total expenses as most of the expenses will be incurred upon conclusion of the conference.)

Operational Income & Expenses 2016



People Caring About Water

NOWRA Financials

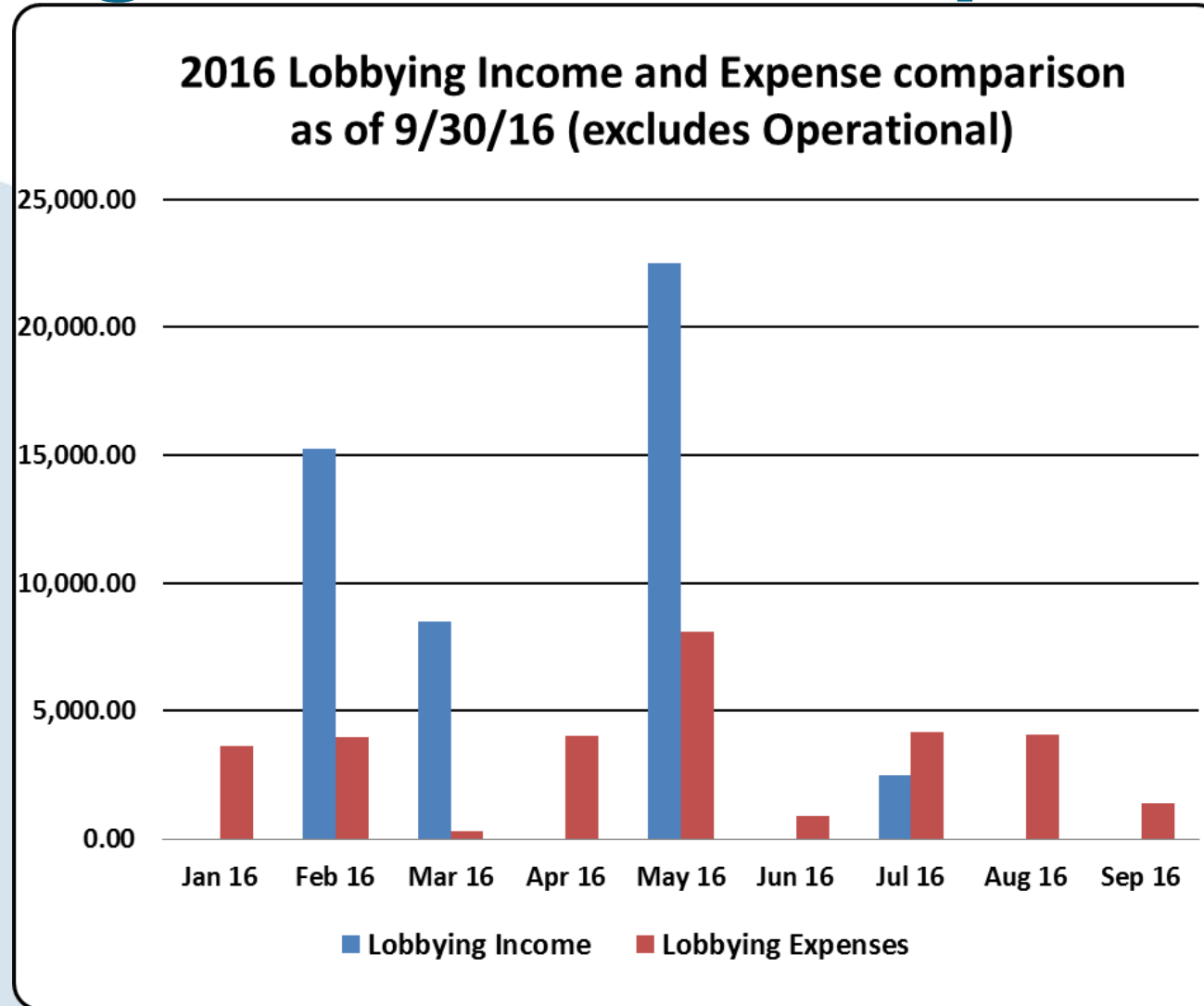
(Lobbying Account only: Year-to-Date through 9/30/16)

P&L (Profit & Loss)

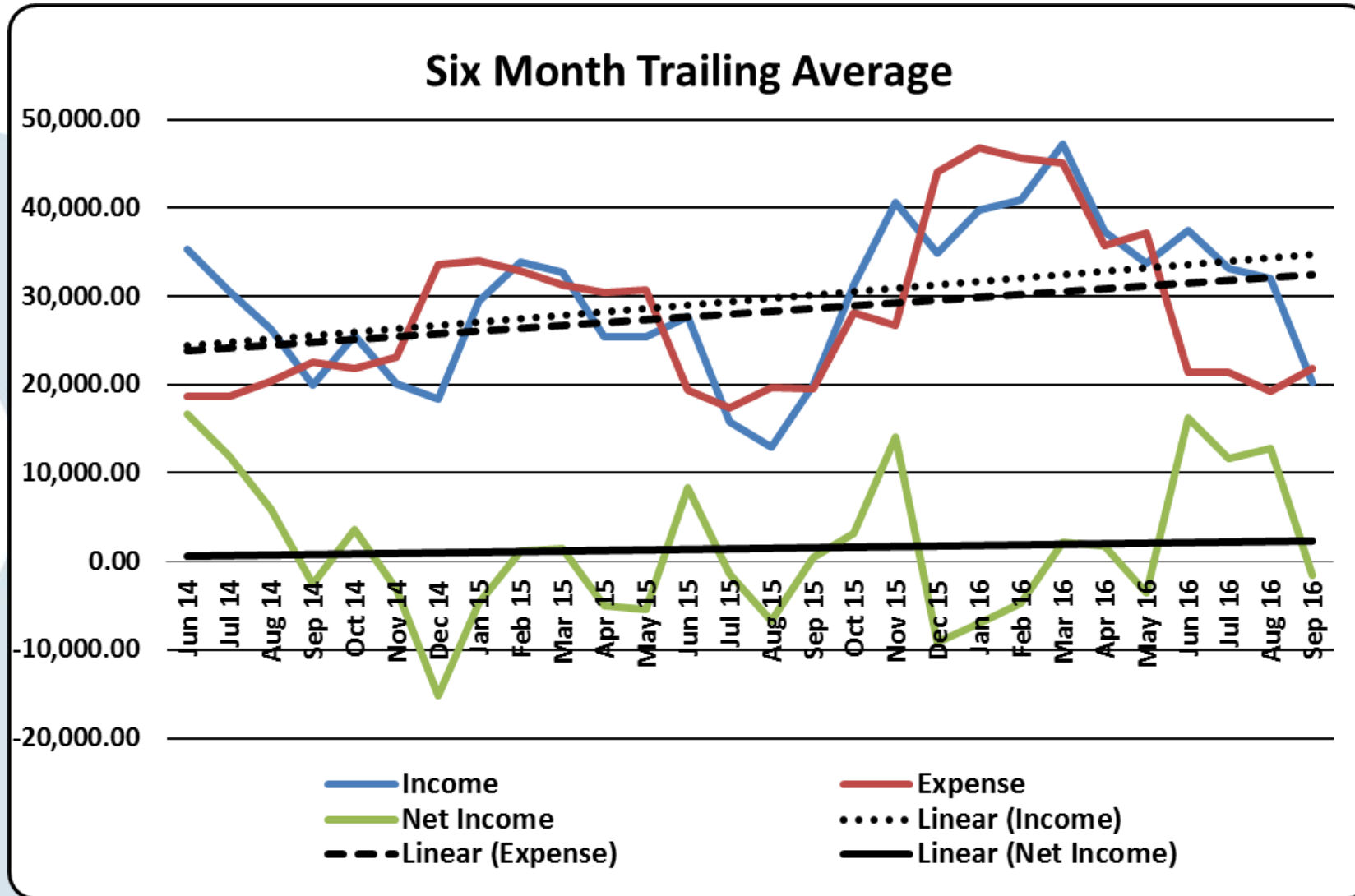
January 1, 2016 – September 30, 2016

- Income \$ 48,750
- Expense \$ 30,662
- Profit \$ 18,088

Lobbying Income and Expenses 2016



Income, Expenses, and Net Income 2014 – 9/30/16



Executive Directors Report

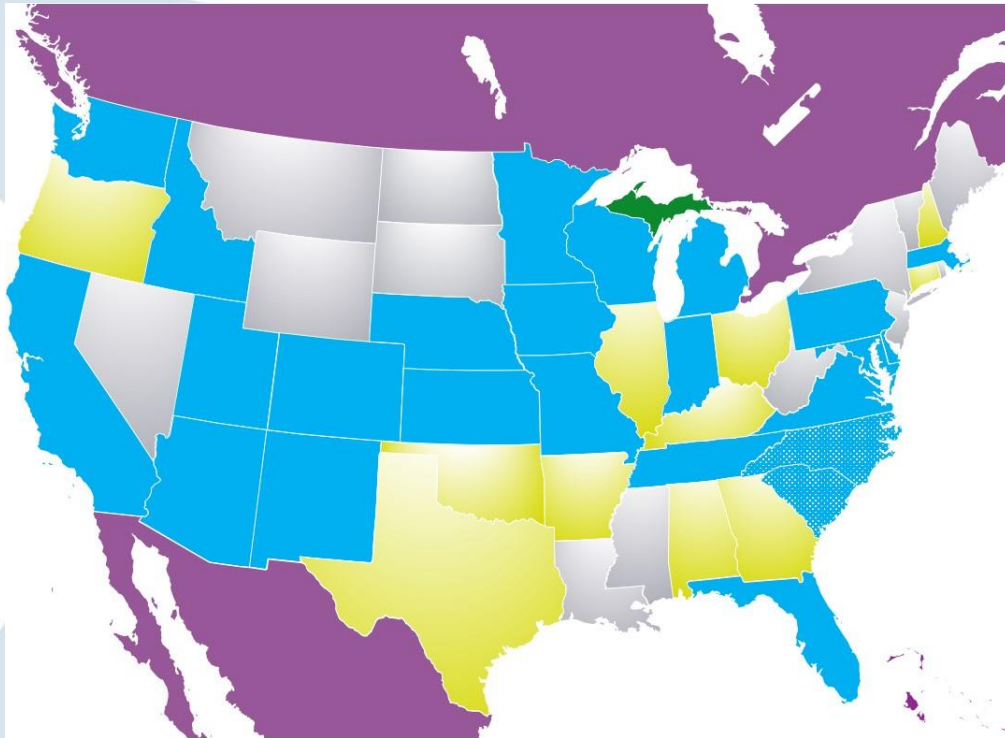
Eric Casey



Who is NOWRA?

- The largest U.S. organization devoted exclusively to supporting members of the onsite and decentralized industry
- Founded 1991
- Represent all segments of industry
 - Contractors
 - Service Providers
 - Designers & Engineers
 - Regulators
 - Academics
 - Manufacturers

Map of NOWRA Affiliate States



Blue = NOWRA State Affiliates
Gold = Non-affiliated state organizations
Grey = States with no onsite association

- AzOWRA (Arizona)
- COWA (California)
- COWRA (Carolinas)
- CPOW (Colorado)
- DOWRA (Delaware)
- FOWA (Florida)
- IOWWA (Iowa)
- IOWPA (Indiana)
- KSFA (Kansas)
- MAOWP (Mass)
- MOWPA (Maryland)
- MOWRA (Michigan)
- MnOWA (Minnesota)
- MSO (Missouri)
- NOWWA (Nebraska)
- NmOWA (New Mexico)
- OWAI (Idaho)
- POWRA-NM & NMOWA (New Mexico)
- POWRA (Pennsylvania)
- TOWA (Tenn)
- UOWA (Utah)
- VOWRA (Virginia)
- WOSSA (Washington)
- WOWRA & WPCA (Wisconsin)

2016 BBP Members

Diamond

Bio-Microbics, Inc.
Infiltrator Systems, Inc.
Norweco, Inc.
Presby Environmental, Inc

Gold

Hoot Systems
Jet, Inc.
Salcor
Polylok

Silver

Delta Environmental
Geoflow, Inc.

Bronze

American Manufacturing Co.*
Consolidated Treatment Systems
Eljen Corp.
SJE Rhombus

Loyal Supporter

Hiblow USA*
Netafim USA
NSF International
Roth Global Plastics
SJE-Rhombus

Headquarters Activities

Recent Initiatives

– Lobbying

- Polsinelli
- NOWRA language
In Appropriations Bill
- Decentralized Wastewater
Recycling Congressional
Caucus
- Muster Software
- 2017 Plans



Headquarters Activities (cont'd)

- External Relations
 - EPA
 - MOU
 - Education initiative
 - Environmental Finance Advisory Board
 - Data Sharing Initiative
 - SepticSmart
 - WEF Small Communities Committee
 - NAHB
 - Water Environment & Reuse Foundation
 - NEHA, NGWA

Headquarters Activities

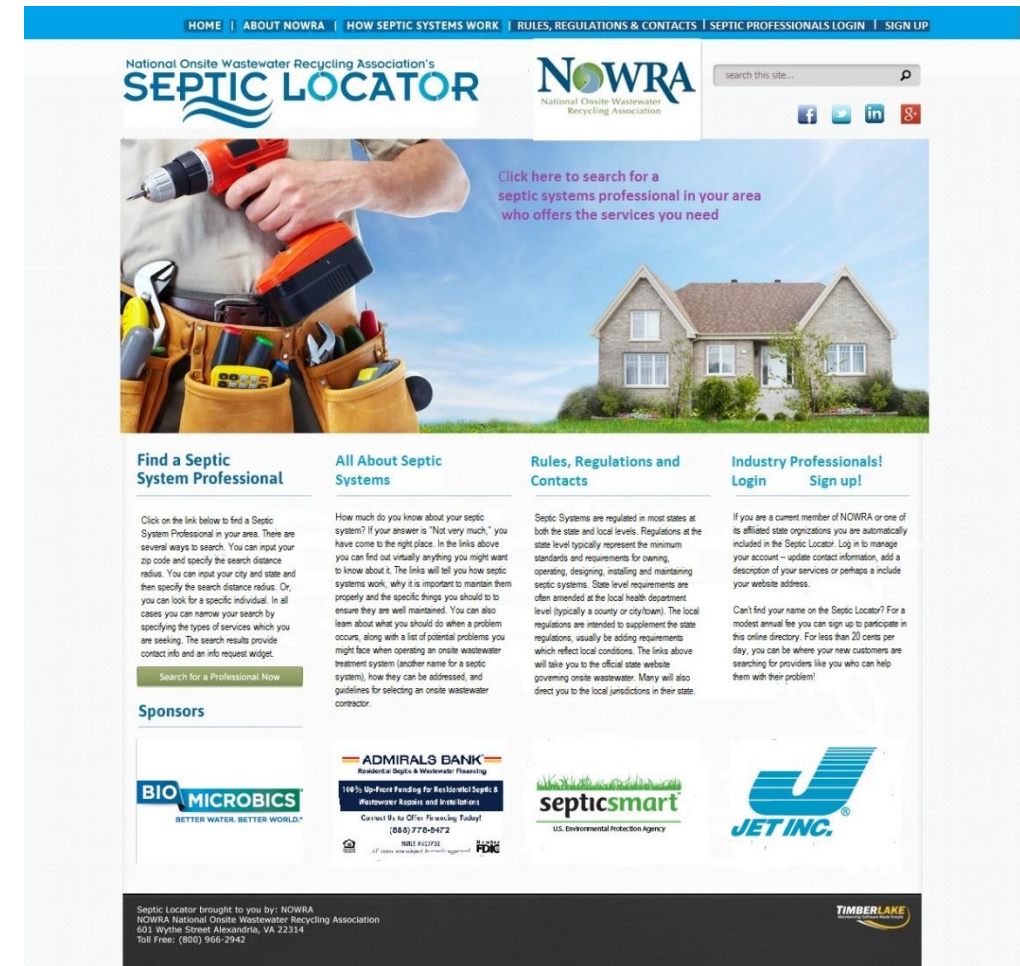
- Online Training
- Muster Legislative Contact Software
- Septic Locator
- Onsite Journal

Have You Read...

THE Onsite Journal

The industry's newest magazine!

Check it out today!



HOME | ABOUT NOWRA | HOW SEPTIC SYSTEMS WORK | RULES, REGULATIONS & CONTACTS | SEPTIC PROFESSIONALS LOGIN | SIGN UP

National Onsite Wastewater Recycling Association's **SEPTIC LOCATOR**

NOWRA National Onsite Wastewater Recycling Association

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Click on the link below to find a Septic System Professional in your area. There are several ways to search. You can input your zip code and specify the search distance radius. You can input your city and state and then specify the search distance radius. Or, you can look for a specific individual. In all cases you can narrow your search by specifying the types of services which you are seeking. The search results provide contact info and an info request widget.

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601 Wythe Street Alexandria, VA 22314
Toll Free: (800) 956-2942

TIMBERLAKE

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Headquarters Activities (cont'd)

- Continuing Programs
 - Website
 - Affiliate Support
 - National Backhoe Roe-D-Hoe™
 - Equipment Financing Discounts
 - Office Supply Discounts



Thanks for your time!

For More Information

www.nowra.org

National Onsite Wastewater Recycling
Association

Alexandria, VA

800.966.2942

