President's Report

Tom Fritts



- Hold an annual conference in Denver in November in concert with CPOW
- Recruit 3 new state affiliates
 - Hold 6 Installer Academy trainings
 - 4
 - Secure 25 BBP's
 - · 22



- Apply for at least 2 grants for industry training
- Produce 2 issues of the Onsite Journal
- Conduct Pumper Show training
- Government Affairs/lobbying begin implementation



- Speak or prepare article about our industry to 3 outside stakeholder groups (NAHB, Leeds, realtors, planners)
 - Beta test Installer Academy online class and roll out online training program
 - Finalize Gov. Affairs/Lobbying and begin implementation



- Lobbying
 - Begin a state-by-state program
 - Conduct another DC fly-in
 - Continue the funding
- 2015 Conference

Education – 5 training session



State Affiliate recruitment
 Russ Martin – Chair

- BBP Recruitment
 - Carl Thompson Chair

EPA Grant



Successor for Bob Mayer

- MOU Partners
 - Data Sharing with EPA & NSF



NOWRA Financial Report 2014

Robert B. Mayer

Secretary-Treasurer



NOWRA P & L 2014

P & L 2014

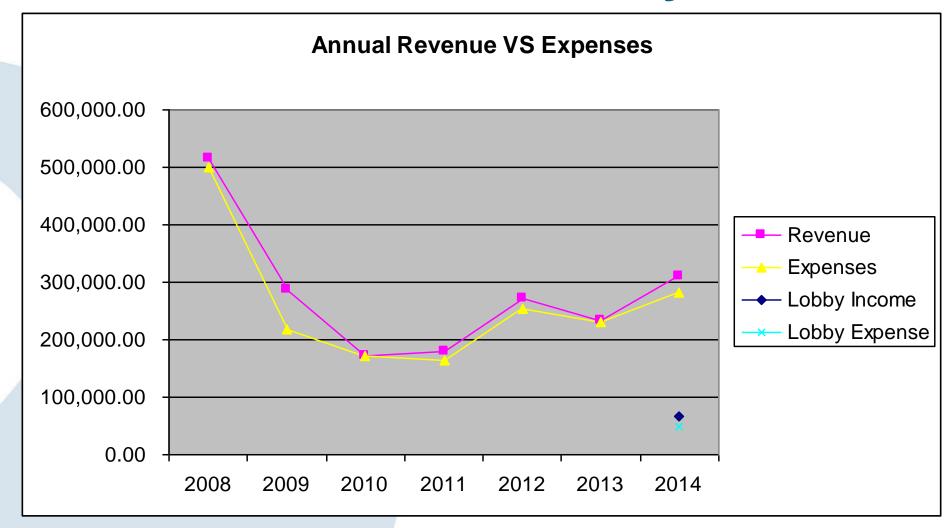
- Income \$ 309,869
- Expense \$ 283,117
- Profit \$ 26,753

Balance Sheet 2014

- Cash Op. Account \$ 20,958
- Cash Lobby Account \$ 19,397
- Total Current Assets \$ 44,233
- Total Equity \$ 46,233

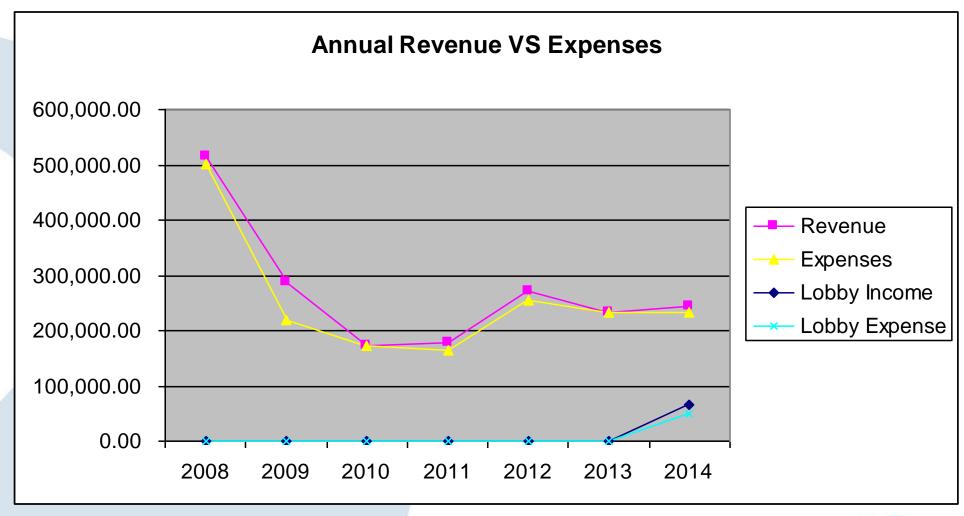


Revenue History



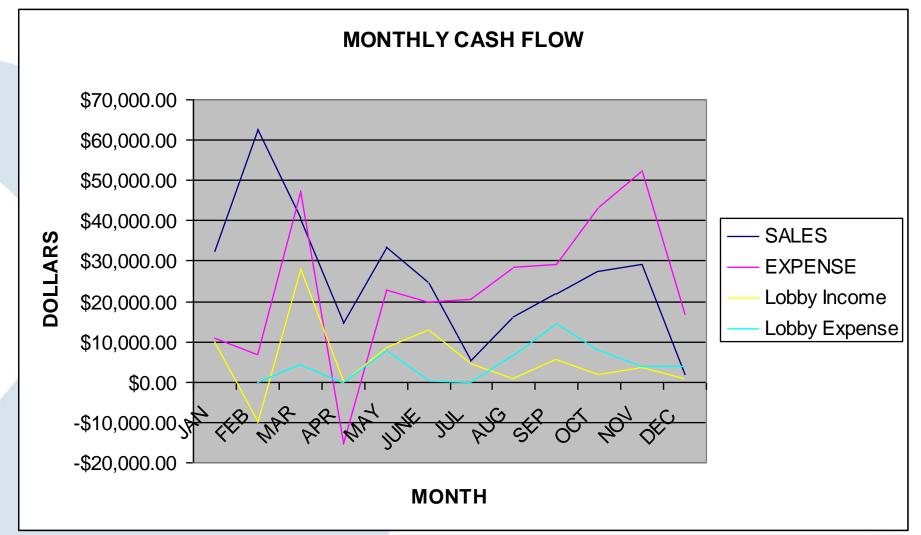


Operational Revenue Trend



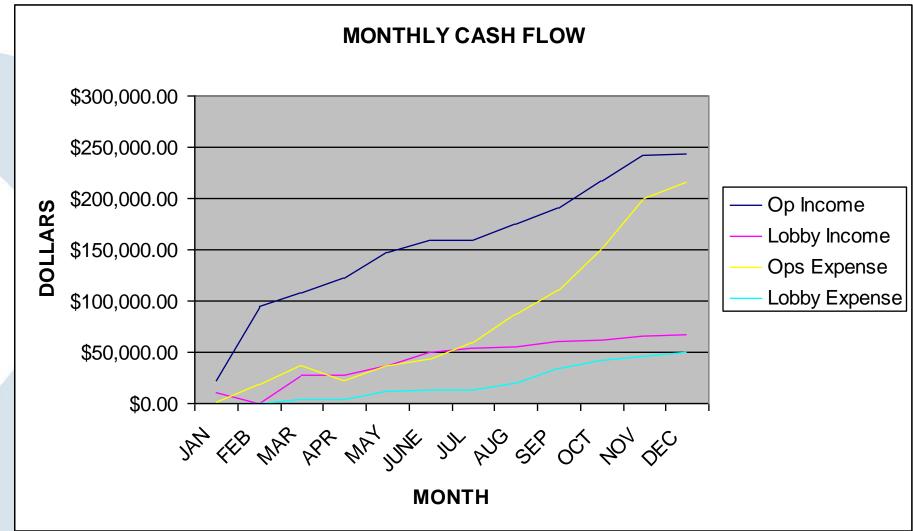


Monthly Review 2014



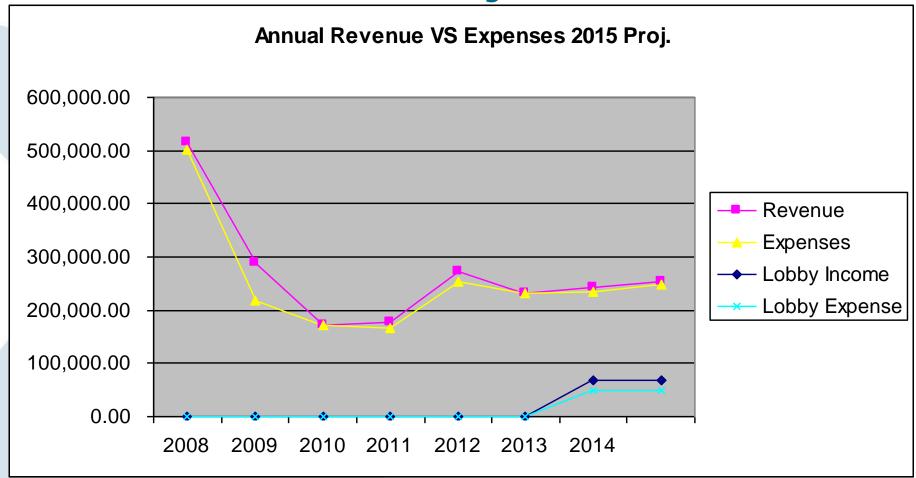


Monthly Review YTD 2014





2015 Projection





Vice-President's Report

Greg Graves



The Governance of NOWRA

- The Board of Directors (16 Members)
 - Executive Committee (4 Appointed Officers)
 - President
 - Vice President/President Elect
 - Past President
 - Secretary-Treasurer
 - Executive Director (Non-Voting Staff)
 - Board Members (12 Elected Members)



Board Members

- At least two (2) representatives from each of 6 member sectors:
 - Designer / Engineer / Site Evaluator /
 Soil Scientist
 - Installer / Contractor
 - Supplier / Vendor
 - O&M / Service Provider
 - Regulator
 - Academic / Researcher



2013-2014 Board of Directors

Academic: Hilary Valentine (DE)

John Buchanan (TN)

• Engineer: Paul Ganey (MO)

Russell Martin (ME)

• Installer: Eugene Bassett (NM)

Bob Himschoot (FL)

Service: Bob Conrad (TN)

Dave Ritchie (KY)

Regulator: Nancy Deal (NC)

Jim Vincent (NM)

Supplier: Mike Catanzaro (LA)

Jim Bell (KS)



NOWRA BOD Election

THANK YOU! to the following Board members whose terms expire Nov. 30, 2014:

- Mike Catanzaro Supplier
- Russ Martin Engineer
- Nancy Deal Regulator
- John Buchanan Academic



NOWRA BOD Election

CONGRATULATIONS!to the following Board members who were recently elected to serve from Dec. 1, 2014 to Nov. 30, 2017:

- Carl Thompson Supplier
- Mike Hines Engineer
- Denise Wright Service Provider
- John Buchanan Academic



2014-2015 NOWRA Officers

Dec 1, 2014 – Nov. 30, 2015

- President Greg Graves (OH)
- Vice President Jim Bell (KS)
- Secretary/Treas. Bob Mayer (VA)
- Past President Tom Fritts (MO)



NOWRA's

Committees & Task Forces



NOWRA Committees

Committees:

- Conference Craig Gilbertson / Kathy Maguire
- Education Sara Heger
- External Relations Bob Rubin
- Government Relations Bob Himschoot
- Marketing/Communications Jennifer Cisneros
- State Affiliates Russ Martin
- Technical Practices Kevin Sherman
- Website Bob Mayer



NOWRA Task Forces

Task Forces:

- Business Benefit Program Carl Thompson
- Onsite Journal Randy Miles
- Roe-D-Hoe® Jessi Wood
- Website/Database Bob Mayer



HELP MOVE THE INDUSTRY FORWARD!

- Join a Committee!
- Chair a Commitee!
- Get Involved!
- Make a Difference!

www.nowra.org



Executive Directors Report

Eric Casey

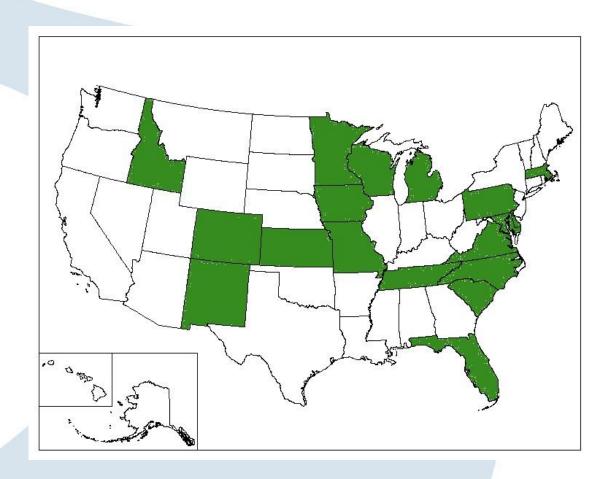


Who is NOWRA?

- The largest U.S. organization devoted exclusively to supporting members of the onsite and decentralized industry
- Founded 1991
- Represent all segments of industry
 - Contractors
 - Service Providers
 - Designers & Engineers
 - Regulators
 - Academics
 - Manufacturers



Map of NOWRA Affiliate States



- COWRA (Carolinas)
- CPOW (Colorado)
- DOWRA (Delaware)
- FOWA (Florida)
- IOWWA (Iowa)
- KSFA (Kansas)
- MAOWP (Massachusetts)
- MOWPA (Maryland)
- MOWRA (Michigan)
- MnOWA (Minnesota)

- MSO (Missouri)
- NmOWA (New Mexico)
- OWAI (Idaho)
- POWRA-NM (New Mexico)
- POWRA (Pennsylvania)
- TOWA (Tennessee)
- VOWRA (Virginia)
- WOWRA (Wisconsin)
- WPCA (Wisconsin)



2014 BBP Members

Gold

Admirals Bank

Bio-Microbics, Inc.

Infiltrator Systems, Inc.

Norweco, Inc.

Polylok

Presby Environmental, Inc

Bronze

American Manufacturing Co.*
Consolidated Treatment Systems
Geoflow

Advanced Drainage Systems, Inc Delta Environmental*

Jet, Inc. Salcor

Silver

Loyal Supporter

Alita Industries
Alteris*
Hiblow USA*
Netafim USA
Roth Global Plastics
SJE-Rhombus
Waterloo Biofilter*



Headquarters Activities

Recent Initiatives

- Lobbying Effort
- Installer Academy





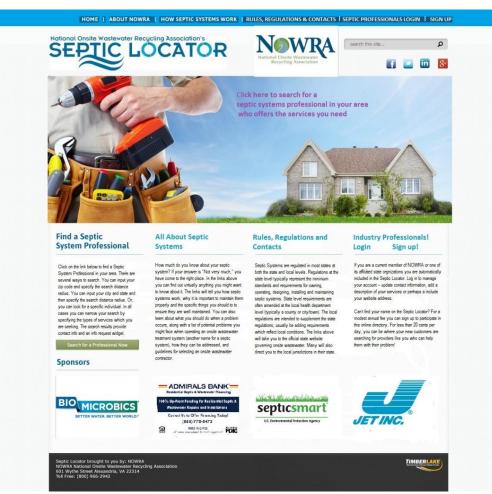




Headquarters Activities

- Advanced Onsite SystemDesign Course
- Errors & Omissions Insurance
- Septic Locator
- Onsite Journal







Headquarters Activities (cont'd)

- Continuing Programs
 - NOWRA e-News
 - Website
 - Affiliate Support
 - National Backhoe Roe-D-Hoe
 - Equipment Financing Discounts
 - Office Supply Discounts





Headquarters Activities (cont'd)

- External Relations
 - EPA
 - EPA Grant
 - EPA Decentralized MOU Partnership
 - Data Sharing Initiative
 - SepticSmart
 - WEF
 - Small Communities Committee
 - NAHB
 - WateReuse Association



Thanks for your time!

For More Information www.nowra.org

National Onsite Wastewater Recycling Association

Alexandria, VA 800.966.2942

