Thank you Jim Bell for presenting this Report!!
(I’m visiting my son at college and didn’t want to miss my chance!)
2016 Goals

1. Lobbying
   A. Help State Affiliates
      ✔️ i. Muster Software
      ✔️ ii. Fundraiser in Congressional District
   ✔️ B. Decentralized Caucus
      i. Formed July 5, 2016 – Thank you Tom!
   ✔️ C. Maintain Financial Support
2016 Goals

2. Membership Recruitment

✔ A. Target New State Affiliates
   i. FOWA become full member
   ii. Recruit IN, CA, TX, OH, OR, GA & NE

CA, IN, & NE new supporting affiliates
   UT new full affiliate & FL moved to full affiliate

✔ B. New BBP and BOG memberships
2016 Goals

3. Annual Conference
   ✔ A. Preserve Mega-Conference
   ✔ B. Partner with FOWA
   ✔ C. Partner with Western Affiliates
2016 Goals

4. Education and Training

✔ A. Online Training
   i. Hilary Valentine developing
   ii. Platform demo here

✔ B. Continue seeking Grant funding
2016 Goals

5. External Relations
   ✔ A. MOU partnership
   ✔ B. Support SORA
   ✔ C. EPA Decentralized Office
6. Internal Relations

✔ A. Curtis Moore take over financials

B. File taxes on time – TBD

C. Creation of NOWRA reserve fund w/$10,000 surplus from 2016 – TBD
2017 Goals

1. Have all new Committee Chairs in place by December 2016

2. Continue Lobbying effort with 2017 Fly In. Set dates of Fly In by March 1, 2017

3. Expand Online Training by Developing Programs with 2 States and Providing 1 new Training Module.
2017 Goals

4. State Affiliate retention and add 2 new State Affiliates

5. BBP retention providing $75k & Recruit 2 new BBPs

6. BOG retention providing $54k & Recruit 2 new BOGs

7. Build reserve fund to $20,000
2017 Goals

8. Develop Agenda for 2017 Conference by August 15, 2017

9. Announce Location of 2018 Conference by September 1, 2017

10. Begin Collaboration with ICC
Thank you for a great 2 years! It has been an honor and pleasure to serve NOWRA!
Vice-President’s Report

Jim Bell
The Governance of NOWRA

- The Board of Directors (16 Members)
  - Executive Committee (4 Appointed Officers)
    - President
    - Vice President/President Elect
    - Past President
    - Secretary-Treasurer
    - Executive Director (*Non-Voting Staff*)
  - Board Members (12 Elected Members)
Board Members

• At least two (2) representatives from each of 6 member sectors:
  – Designer / Engineer / Site Evaluator / Soil Scientist
  – Installer / Contractor
  – Supplier / Vendor
  – O&M / Service Provider
  – Regulator
  – Academic / Researcher
2015-2016 Board of Directors

• **Academic:** Hilary Valentine (DE)
  John Buchanan (TN)

• **Engineer:** Paul Gainey (MO)
  Mike Hines (TN)

• **Installer:** Eugene Bassett (NM)
  Scott Rexroth (IN)

• **Service:** Dwayne Jones (MD)
  Joyce Hudson (VA)

• **Regulator:** Denise Wright (IN)
  Ed Corriveau (PA)

• **Supplier:** Carl Thompson (CT)
  Karen Ferguson (CA)
NOWRA Board of Directors

THANK YOU!
to the following Board members whose terms expire Nov. 30, 2016:

– Eugene Bassett (NM) – Installer
– Paul Ganey (MO) – Engineer
– Joyce Hudson (VA) – Service Provider
– Hilary Valentine (DE) – Academic
– Tom Fritts (MO) – Past President
NOWRA 2016 BOD Election

• Joyce Hudson (VA)  Engineer/Designer
• Tony Mendes (NE)  Installer
• Sara Heger (MN)  Academic/Educator
• K.R. “Trapper” Davis (VA)  Service Provider
2015-2016
NOWRA Officers

Dec 1, 2015 – Nov. 30, 2016
– President – Greg Graves (OH)
– President Elect – Jim Bell (KS)
– Secretary/Treas. – Curtis Moore (VA)
– Past President – Tom Fritts (MO)
2016-2017
NOWRA Officers

Dec 1, 2016 – Nov. 30, 2017

– President
  Jim Bell (KS)
– President Elect
  Carl Thompson (CT)
– Secretary/Treas.
  Curtis Moore (VA)
– Past President
  Greg Graves (OH)
NOWRA’s Committees & Task Forces
2016 NOWRA Committees

Committees:

• **Conference** – Kathy Maguire
• **Education** – Sara Heger
  – **Online Education** – Hilary Valentine
• **Government Relations** – Bob Himschoot / Carl Thompson
• **Marketing/Communications** – Jennifer Cisneros
• **State Affiliates** – Russ Martin
• **Technical Practices** – Kevin Sherman
HELP MOVE THE INDUSTRY FORWARD!

• Join a Committee!
• Chair a Committee!
• Get Involved!
• Make a Difference!

www.nowra.org
2017 NOWRA Committees

Committees:

- Conference –
- Education –
- Online Education –
- Government Relations –
- Marketing/Communications –
- State Affiliates –
- Technical Practices –
NOWRA Task Forces

Task Forces:

- **Business Benefit Program** – Carl Thompson
- **Onsite Journal** – Randy Miles
- **Roe-D-Hoe®** – Jessi Wood
- **Website/Database** – ?

Curtis Moore
Secretary-Treasurer
NOWRA Financials
(previous 12 months)

P&L (Profit & Loss)  October 1, 2015 – September 30, 2016

- Income $ 405,462
- Expense $ 402,061
- Profit $ 3,401

Balance Sheet as of September 30, 2016

- Cash (Operating Acct.) $ 48,723
- Cash (Lobbying Acct.) $ 31,305
- Total Current Assets $ 127,801
- Total Liabilities $ 17,530
NOWRA Financials
(Operational Accounts only: Year-to-Date through 9/30/16)

P&L (Profit & Loss) January 1, 2016 – September 30, 2016

• Income  $ 232,309* ($182,624 excluding 2016 conference)
• Expense $ 158,125* ($156,412 excluding 2016 conference)
• Profit $  74,184* ($  26,212 excluding 2016 conference)

*Includes 2016 Annual Conference income of approximately $50,000 and expenses of $1,713. (This includes a significant amount of the conference revenue, but only a small amount of the total expenses as most of the expenses will be incurred upon conclusion of the conference.)
Operational Income & Expenses 2016

2016 Operational Income & Expense Comparison as of 9/30/16 (excludes Lobbying)

Regular Income  Operational Expenses

January 2016: 20,000.00  10,000.00
February 2016: 18,000.00  12,000.00
March 2016: 90,000.00  0.00
April 2016: 20,000.00  10,000.00
May 2016: 15,000.00  5,000.00
June 2016: 10,000.00  5,000.00
July 2016: 8,000.00  4,000.00
August 2016: 12,000.00  6,000.00
September 2016: 18,000.00  9,000.00

NOWRA
People Caring About Water
NOWRA Financials
(Lobbying Account only: Year-to-Date through 9/30/16)

P&L (Profit & Loss)
January 1, 2016 – September 30, 2016

• Income $ 48,750
• Expense $ 30,662
• Profit $ 18,088
Lobbying Income and Expenses 2016

2016 Lobbying Income and Expense comparison as of 9/30/16 (excludes Operational)

Jan 16  Feb 16  Mar 16  Apr 16  May 16  Jun 16  Jul 16  Aug 16  Sep 16

Lobbying Income  Lobbying Expenses

People Caring About Water
Income, Expenses, and Net Income 2014 – 9/30/16

Six Month Trailing Average

- Income
- Net Income
- Linear (Income)
- Linear (Expense)
- Linear (Net Income)
Executive Directors Report

Eric Casey
Who is NOWRA?

- The largest U.S. organization devoted exclusively to supporting members of the onsite and decentralized industry
- Founded 1991
- Represent all segments of industry
  - Contractors
  - Service Providers
  - Designers & Engineers
  - Regulators
  - Academics
  - Manufacturers
Map of NOWRA Affiliate States

- AzOWRA (Arizona)
- COWA (California)
- COWRA (Carolinas)
- CPOW (Colorado)
- DOWRA (Delaware)
- FOWA (Florida)
- IOWWA (Iowa)
- IOWPA (Indiana)
- KSFA (Kansas)
- MAOWP (Mass)
- MOWPA (Maryland)
- MOWRA (Michigan)
- MnOWA (Minnesota)
- MSO (Missouri)
- NOWWA (Nebraska)
- NmOWA (New Mexico)
- OWAI (Idaho)
- POWRA-NM & NMOWA (New Mexico)
- POWRA (Pennsylvania)
- TOWA (Tenn)
- UOWA (Utah)
- VOWRA (Virginia)
- WOSSA (Washington)
- WOWRA & WPCA (Wisconsin)

Blue = NOWRA State Affiliates
Gold = Non-affiliated state organizations
Grey = States with no onsite association
2016 BBP Members

**Diamond**
- Bio-Microbics, Inc.
- Infiltrator Systems, Inc.
- Norweco, Inc.
- Presby Environmental, Inc.

**Gold**
- Hoot Systems
- Jet, Inc.
- Salcor
- Polylok

**Silver**
- Delta Environmental
- Geoflow, Inc.

**Bronze**
- American Manufacturing Co.*
- Consolidated Treatment Systems
- Eljen Corp.
- SJE Rhombus

**Loyal Supporter**
- Hiblow USA*
- Netafim USA
- NSF International
- Roth Global Plastics
- SJE-Rhombus

People Caring About Water
Headquarters Activities

Recent Initiatives

– Lobbying
  • Polsinelli
  • NOWRA language
  In Appropriations Bill
  • Decentralized Wastewater Recycling Congressional Caucus
  • Muster Software
  • 2017 Plans
Headquarters Activities (cont’d)

• **External Relations**
  – EPA
    • MOU
    • Education initiative
    • Environmental Finance Advisory Board
    • Data Sharing Initiative
    • SepticSmart
  – WEFSmall Communities Committee
  – NAHB
  – Water Environment & Reuse Foundation
  – NEHA, NGWA
Headquarters Activities

– Online Training
– Muster Legislative Contact Software
– Septic Locator
– Onsite Journal
Headquarters Activities (cont’d)

• Continuing Programs
  – Website
  – Affiliate Support
  – National Backhoe Roe-D-Hoe ™
  – Equipment Financing Discounts
  – Office Supply Discounts
Thanks for your time!

For More Information

www.nowra.org

National Onsite Wastewater Recycling Association

Alexandria, VA
800.966.2942